#### Philosophy

As the leading global supplier of curtain tracks and blinds, Silent Gliss is committed to serving the requirements of the upper end of the window treatment market. This represents customers who rightly expect the very best in terms of quality, design, technology, service and individuality.

At the very heart of our core competences is innovation – inspired and driven by customers' wishes. A team of highly skilled and experienced professionals work on the development of new products whilst not forgetting the constant improvement of existing ones.

Expecting the best includes excellent service. Our Customer Service Team and Dealer Network provide an extensive range of services including technical advice, fitting and maintenance.

Silent Gliss has always been a pioneer – with all of the risks and opportunities this brings. We have used our opportunities well, growing steadily now for more than 50 years.

### Products

Indoor window treatments are our business. Our ability to turn wishes into concrete and desirable products and our healthy Group standing have been in the past, and will continue to be in the future, the keys to our success and growth. We have a complete range of products, namely:

- Hand drawn, cord drawn and motorised curtain tracks
- Decorative curtain poles
- Room divider systems, cubicle tracks
- Roller blinds
- Roman blinds
- Sliding fabric panels
- Vertical blinds
- Skylight systems
- Dim-out blinds
- Pleated blinds
- Venetian blinds

The basis of our products is the contemporary design of our systems to meet the highest expectations of quality and style, using of course precision engineered components. To this a further design element is added with complementing fabric ranges for most systems - high-quality fabrics from either one of our own fabric collections or, in certain cases, using customer's own fabric. Each system is made to measure to the customer's exact requirements.





# Group

The success story of Silent Gliss products began at the beginning of the 1950's with the ingenious idea of Swiss engineer Alexander Weber to combine nylon gliders with aluminium profiles to make the world's first silent curtain tracks. He turned this initial invention into a business and, continuing the pioneering spirit, many other ideas followed.

Today Silent Gliss has subsidiaries and joint ventures on all continents. The family-owned Group consists of 16 companies and more than 800 employees and is constantly growing.

Research and development are provided by Silent Gliss International, situated in Gümligen near Bern in Switzerland. Silent Gliss markets its products to both retail and contract markets, which means that Silent Gliss products are found in private homes just as well as in large hotels such as the Burj Al Arab in Dubai, in prestigious locations such as the Eiffel Tower or even in luxurious cruise ships such as the Queen Mary II.

## Commitment

We work closely with architects, interior designers, retailers and contractors – our main partners. Through them and with their support we can guarantee the service our customers demand.

We support our partners in window treatment matters from initial conception through to realization and after sales. Experienced professionals are able to carry out site visits to offer expert individual advice and take precise measurements. The resulting made-to-measure systems are supplied and fitted by our own or our dealers' expert service and of course any required after sales assistance is readily available. Our hardware including motorized systems is all guaranteed for five years so customers can expect many years of faultless service from it.

The difference between good and excellent service lies in the detail. At Silent Gliss we pay much attention to detail and try to accommodate your exact requirements whenever they are technically possible.

### Competence

We live in a fast moving world where pushing the limits is a daily routine. Architects create buildings in new shapes – quite often very large with huge glass areas. These architectural trends and the growing emphasis on the design aspect require great creativity from window treatments and especially in the areas of efficient solar shading and convenient operation. Silent Gliss is fully involved in these aspects, ensuring that all latest technology is used to the benefit of our products.

Today all of our products can be operated at the push of a button. Motorisation is becoming, especially in commercial buildings but also in private homes, more and more popular. The Silent Gliss motor and control range provides solutions for all individual and technical requirements. Modern BUS LonWorks technology allows integration of window treatments into large building management systems. Our group-owned motor company works constantly on the improvement and development of automation.

Improvement and constant development are important aspects of our daily business. Innovating new products is our speciality.

With the growing emphasis on energy efficiency, shading of large glass areas will become a main issue in our business and we are prepared with innovative ideas and products. We will also concentrate on new window treatments with innovative designs. Leading, not following, remains a guideline for Silent Gliss.

Silent Gliss offers detailed product information via its extensive website facilities and online catalogue.



Austria · Australia · Belgium · China · Denmark · Finland · France · Germany · Great Britain



Italy - Janan - Norway - Snain - Sweden - Switzerland - The Netherlands - United Arab Emirates

Silent Gliss Ltd. has been established in Great Britain since the early 1950's. Our Territory Managers cover the whole of the country, supported by Sales Coordinators at our Head Office. A fitting service is available and regular technical training programmes are offered. Our Export Department covers most countries where we do not have a subsidiary - see our website.

Our London showroom is at the Business Design Centre just North of Central London.

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# **Company Profile**

